# THE PROBLEM, THE SOLUTION, THE OPPORTUNITY, THE USP, THE FUTURE







## PROBLEM: LACK OF TRANSPARENCY AT FIRST MILE

The value of waste is highly dependent on transparency, as without answering the "where, who and what" there is too much risk for brands. The current system is further biased towards perfect data leaving those communities with the most waste, but with lesser data collection abilities, behind.

## SOLUTION: REPORTING FRAMEWORK DRIVING SYSTEMIC CHANGE

WastePoints (WP): an easy to understand grading system that combines trustworthy data sourced via existing frameworks (e.g. COBSEA) and new innovations around social, environmental and impact elements together with incentives to directly increase the livelihoods of the waste pickers and makes systemic change a priority.

wasteparty.org: a collection of apps leveraging the WastePoints framework

## OPPORTUNITY: 8 million tonnes

Of mismanaged plastic in the coastal areas of Thailand, Vietnam, Philippines and Indonesia alone. Coastal population: 350M

## FUTURE: OPEN PROTOCOL

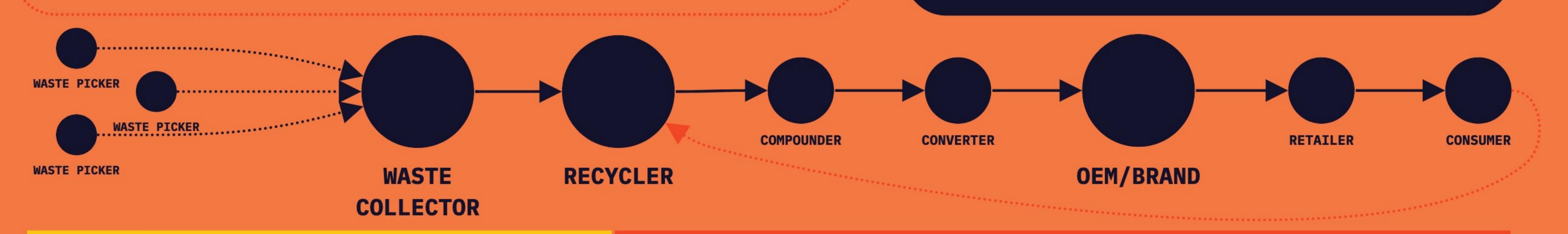
Better collection, de-risked purchases, improved livelihoods, less future mismanagement.
Key metric: Avg WP/party per region

# USP:

## **USP:** BOOSTERS

Build-in investments that give back to communities, driving systemic change.

#### Source



WASTEPARTY.ORG

CIRCULARISE.COM/LATEST
CHECK IT OUT!

WASTEPARTY.ORG

# IMPORTANT ASPECTS



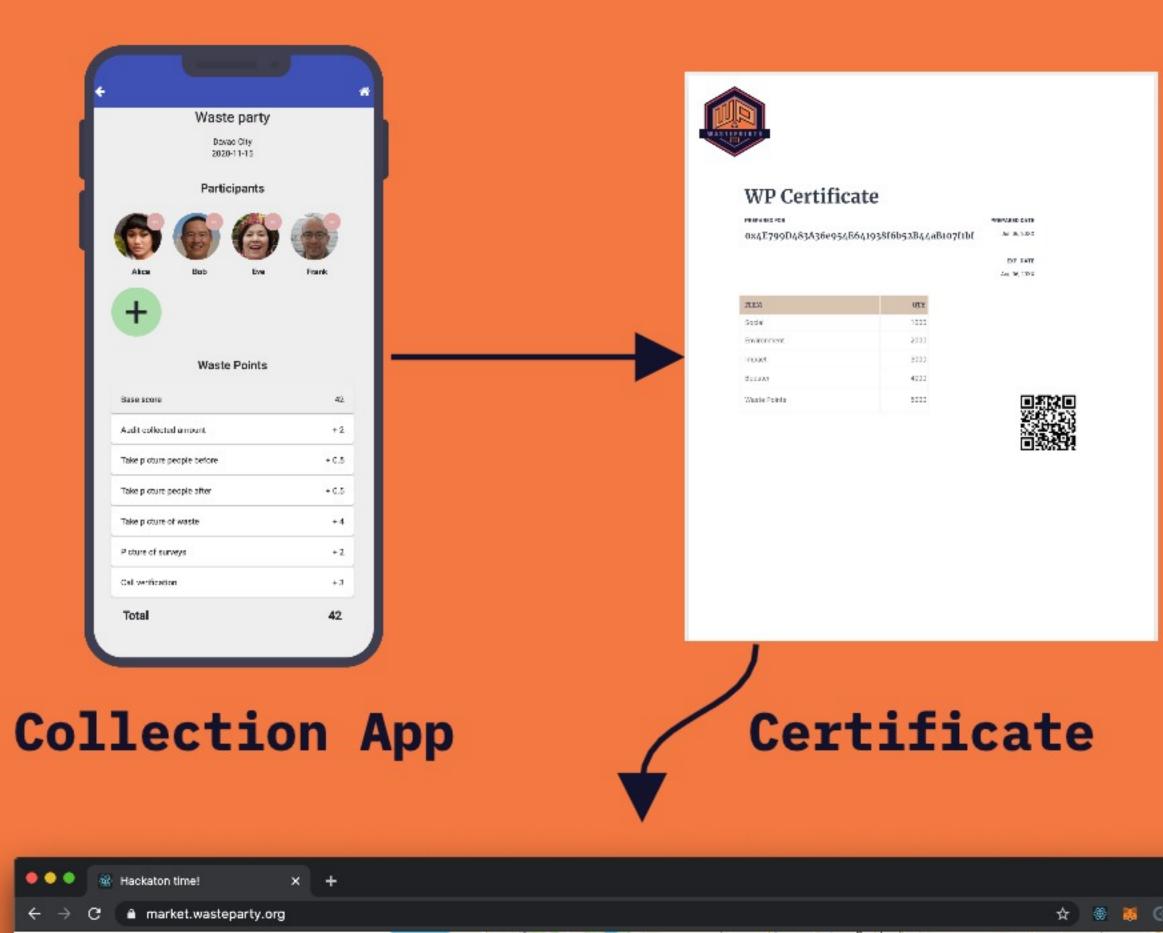
# WASTEPOINTS

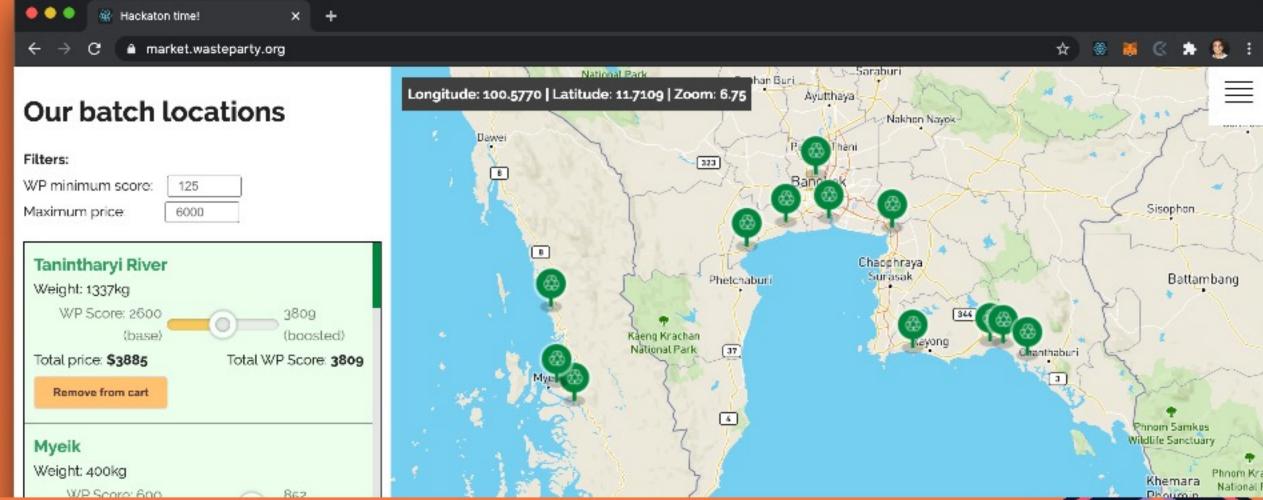
WastePoints (WP) = Social score  $\times$  Environment score  $\times$  Impact score  $\times$  Booster



# BOOSTERS EXPLAINED

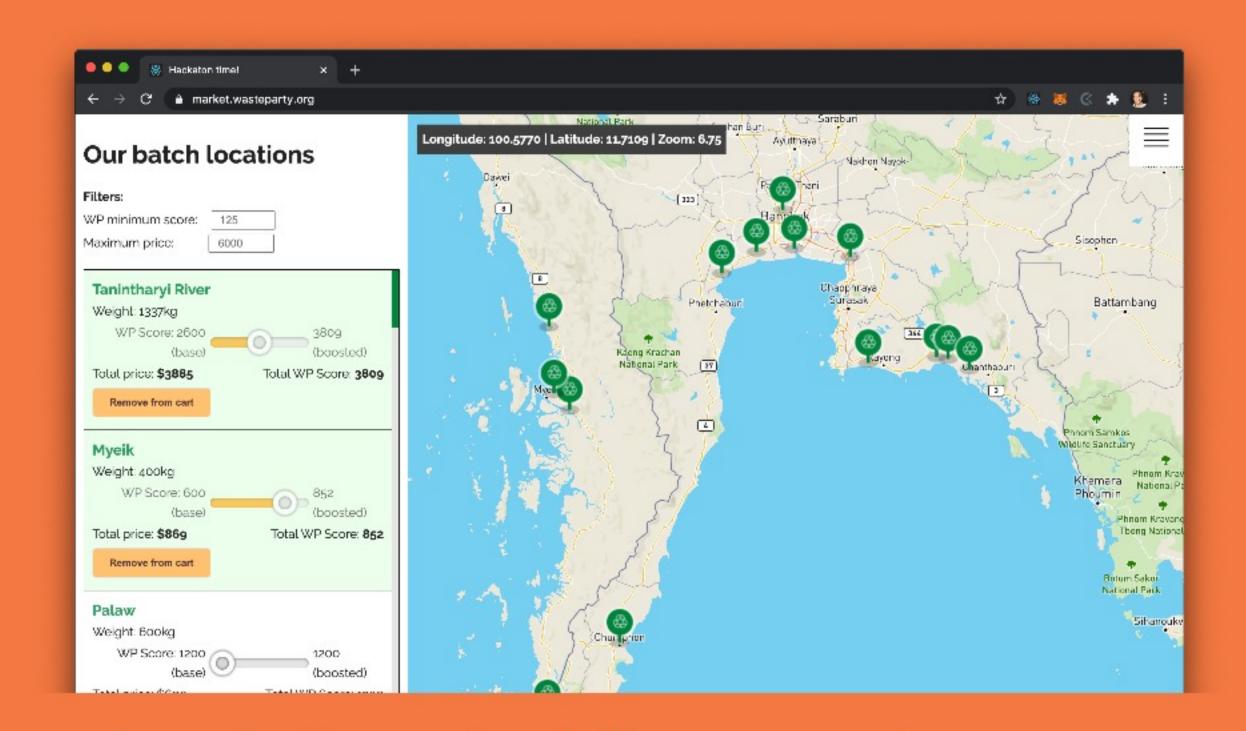
- Direct investments into improving the livelihoods of the waste pickers
- · Artificially boosting the WP score
- Unlock untapped waste streams
- Added bonus for boosted purchases driving change as a priority





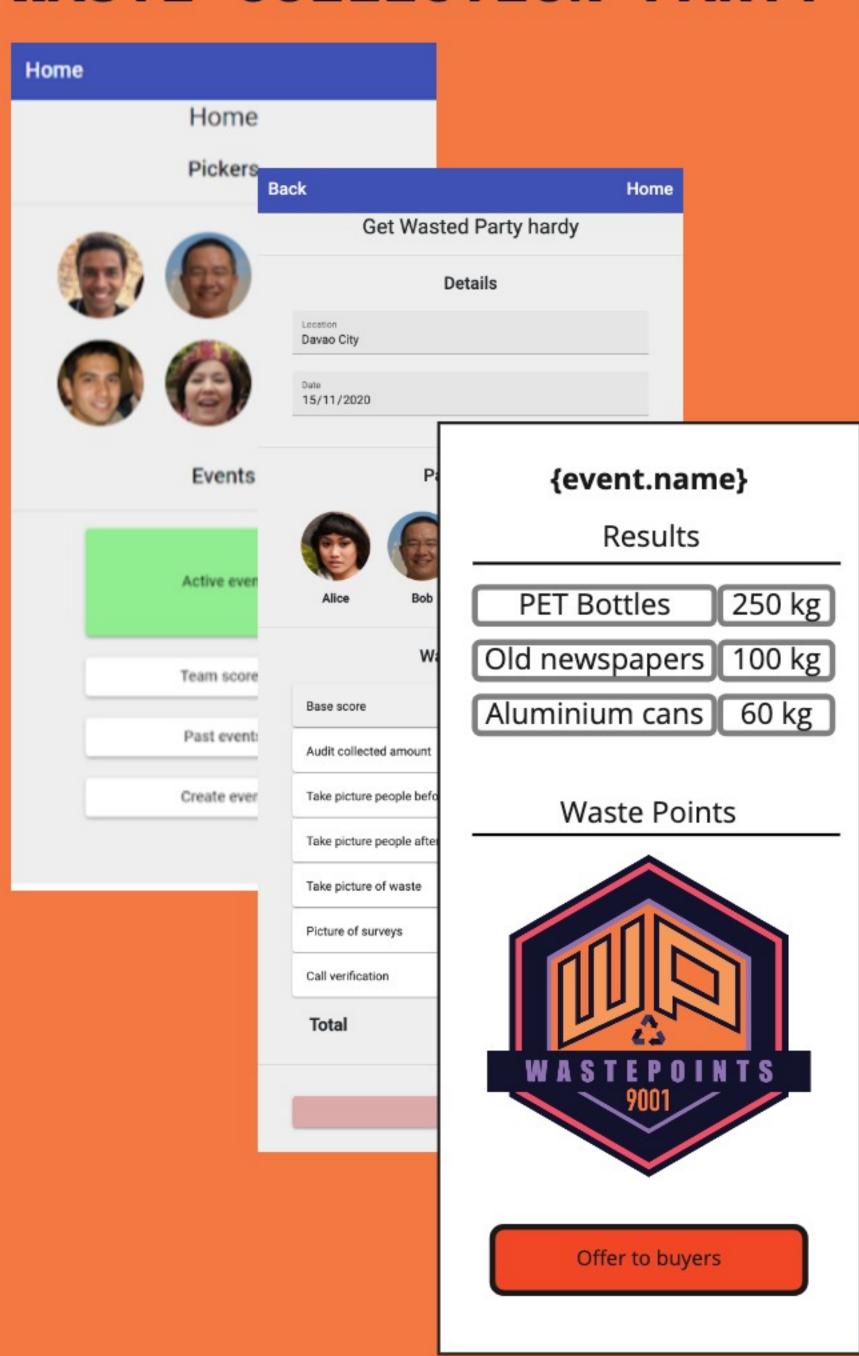
Marketplace

## TRADING PLATFORM



- · Search for materials per region.
- Set a minimum required 'Waste Points'
- Set a maximum price
- See offers from local waste collectors that meet your criteria.
- Optionally, you can boost the WP of offers to meet your criteria by investing in the region

## WASTE COLLECTION PARTY APP



>Create account
>Validate your business
>Add waste pickers

>Create event
>Add participating
waste pickers
>Improve your WP by
adding data points

>Once your event is finalised, sell the collected goods on the trading platform





## PILOT PROPOSAL

# BEACHHEAD: THAILAND

#### Our World in Data Mismanaged plastic waste vs. coastal population, 2010 Total mismanaged plastic waste (measured in tonnes) versus total coastal population (measured as the population within 50 kilometres of a coastline). Mismanaged waste is material that is either littered or inadequately disposed. Inadequately disposed waste is not formally managed and includes disposal in dumps or open, uncontrolled landfills, where it is not fully contained. Mismanaged waste could eventually enter the ocean via inland waterways, wastewater outflows, and transport by wind or tides. 3.5 million t Indonesia. Asia Europe 3 million t ■ North America Oceania 2.5 million t South America 2 million t 1.5 million t 1 million Thailand 500,000 t 200 million 26.04 million 70 million 100 million Coastal population LINEAR LOG Source: Jambeck et al. (2015)

Source

### WHY?

Mismanaged plastic: 1 million tonnes

Coastal population: 26 million

Smartphone penetration: 75% (2020) Source

87% forecast for 2025

Close to Singapore as distribution center

### **PARTNERS**

- Current Bangkok-based investor of Circularise
- Leverage network(AEPW, material manufacturers)
- Looking for: (local)NGO's, Auditors, Brands

### COST ESTIMATE

€240k - €1.5m/y for the proposed pilot. Economics of scale apply when adding additional areas

## **EXPECTED RESULTS (6 months)**

First pilot completed. 80% of materials offered on platform have been sold whereby 50%+ has opted for a booster when available.